

Particulars

About Your Organisation

1.1 Name of your organization

Alnor Oil Company, Inc.

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
 - Palm Oil Processors and/or Traders
 - Consumer Goods Manufacturers
 - Retailers
 - Banks and Investors
 - Social or Development Organisations (Non Governmental Organisations)
 - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
 - Affiliate Members
 - Supply Chain Associate
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1.3 Membership number

2-0495-14-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Palm Oil Processors and Traders**Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use**2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In which markets do you sell goods containing palm oil and oil palm products?**

- United States

2.2 Volumes of palm oil and oil palm products**2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

436.00 Tonnes

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

7.00 Tonnes

2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

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2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

265.00 Tonnes

2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

708.00 Tonnes

2.3 Volumes of palm oil and oil palm products certified**2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				
2.3.1.4 Segregated				
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	-	-	-	-

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

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2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

163.43

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

0 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:**2.5.1 Africa**

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2.5.2 Australasia

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2.5.3 Europe (incl.Russia)

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2.5.4 North America

100%

2.5.5 South America

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2.5.6 Middle East

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2.5.7 China

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2.5.8 India

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2.5.9 Indonesia

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2.5.10 Malaysia

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2.5.11 Asia

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Time-Bound Plan**3.1 Year of first supply chain certification (planned or achieved)**

2015

Comment:

Been working with RSPO for three years.

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2015

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*

2024

If target has not been met, please explain why:

We hope to convert our remaining customer in the next few years.

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2024

If target has not been met, please explain why:

Industry will need a couple more years to convert the remaining conventional customers.

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

United States

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

All company literature includes RSPO logo and information to educate our customers. All new customers are interviewed to ascertain their understanding of the RSPO principles and to evaluate if additional education is required.

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

No

If target has not been met, please explain why:

We do not brand our own products. We are a raw material distributor.

Actions for Next Reporting Period**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

Alnor plans on allocating resources to add RSPO information to our website and e-blasts. Future social media platforms will include RSPO references.

Reasons for Non-Disclosure of Information**6.1 If you have not disclosed any of the above information please indicate the reasons why**

unknown

Application of Principles & Criteria for all members sectors**7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement
- None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**Comment:**

The Alnor Oil Company continues to promote the good practices of the RSPO global standard by creating informative presentations presented to our sales team. The information is then distributed via trade shows and sales visits. All sales personnel is trained by office staff pertaining to the environmental and social values of the RSPO scheme.

7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

We are a distributor.

GHG Footprint**8.1 Are you currently reporting any GHG footprint?**

No

Please state if you have any future plans to do so?

We are a distributor and work from an office only.

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

The biggest obstacle in selling a premium priced product is convincing a customer to spend more more for a product with similar specifications. However, the demand from consumers looking for an environmentally friendly product

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Alnor uses email blasts to promote new developments in the industry as well as educating potential palm product users to the social and environmental advantages of RSPO palm oil.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- No files were uploaded

Link: www.alnoroil.com
